# YOUR BESPOKE DARTNER

ENHANCE YOUR DESIGNS WITH ALMA LONDON

# Alma London



# OUR STORY & WHAT WE DO

Alma London is the ideal partner for architects, interior designers, and planners seeking bespoke design solutions. Our unique, custom-made creations are crafted using the highest quality natural and synthetic materials.

Our team of experts is dedicated to sourcing and selecting materials that meet the specific needs of our clients, ensuring thorough evaluation of their intrinsic qualities. These materials are then entrusted to top artisans and craftsmen who bring design visions to life.

We collaborate with prestigious brands and official suppliers of raw materials and surfaces to ensure outstanding results. Additionally, through a dedicated scouting professional, we explore the global market in search of exclusive materials, while keeping production in the hands of Italian artisans, renowned for their design expertise and craftsmanship.



# GLOBAL MARKET POSITIONING

Alma London exports the quality of Italian products worldwide, successfully establishing a presence in the following markets:



UK

### CZECH REPUBLIC

### MALTA



## **OUR SERVICES**



Our core business revolves around the true concept of luxury.



We personally oversee the entire process.





We intervene promptly whenever necessary.





### PROJECT MANAGEMENT

Coordinate resources and activities to achieve specific goals.

## **CUSTOMIZED** CREATIONS

This is our **core business**. In our view, customized design products represent the true luxury of the industry: unique, customized, and **inimitable** pieces.

### WHAT WE DO

- Management



• Selection of the finest raw materials • Selection of skilled artisans for production • Strategy and supervision of Project

• Optimization of time and costs

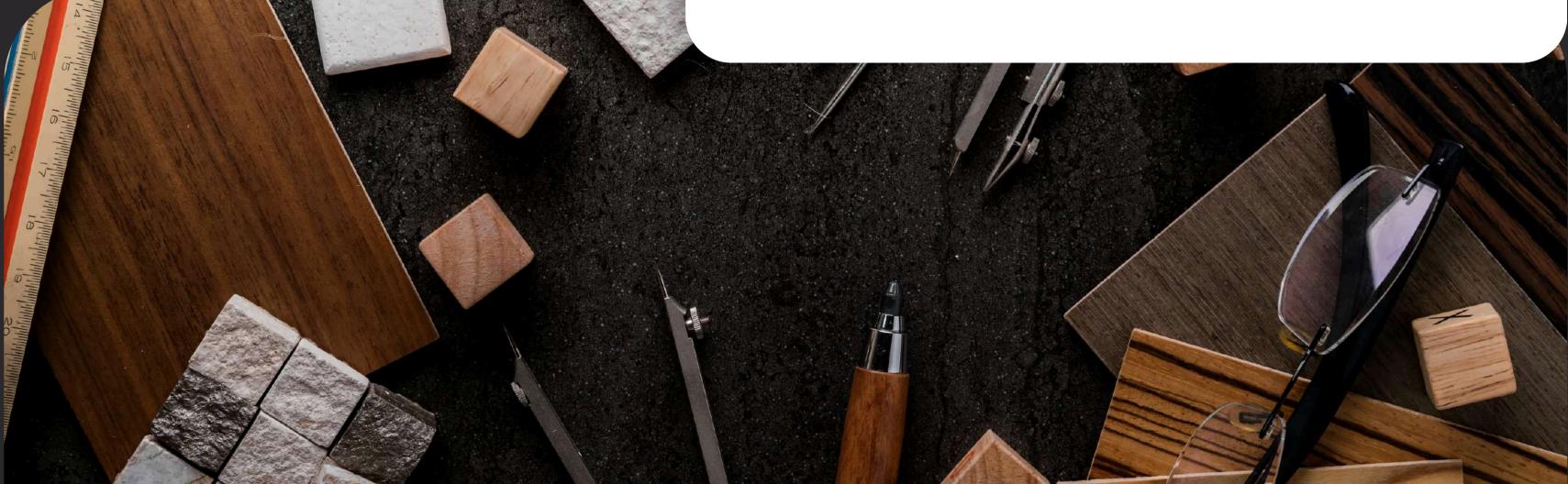




# OUR RELIABILITY

IF YOU HAVE A VISION, ALMA LONDON HAS THE SOLUTION. Alma London serves as the sole point of contact and the **only responsible party** for your design projects. We **supply** the selected materials, choosing only those that meet the highest standards of quality and reliability.

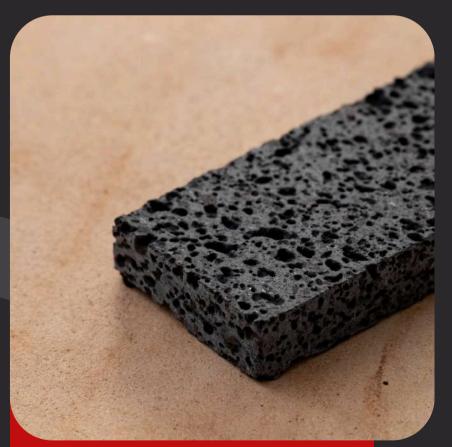
Whether it's wood, natural stone, fine marble, natural clays, or precious and synthetic materials, Alma London will bring **your vision to life**.



# **CUSTOMER BENEFITS**



Starting with the **meticulous selection** of raw materials and the most **skilled** collaborators, the benefits for the client include assured material quality and the support of a dedicated Project Manager. This approach allows us to save time and costs.



**ASSURANCE OF MATERIAL QUALITY** 



DEDICATED **PROJECT MANAGER** 



### SAVINGS OF RESOURCES, **TIME, AND COSTS**

## **INSTALLATION AND SETUP**

Alma London can **personally oversee** the installation and delivery process it offers on behalf of its clients.

### **HOW WE DO IT**

- Deployment of skilled professionals and specialized equipment for installation and setup. • Oversight of the selection, development,
- and installation of bespoke design pieces.







# AFTER-SALES SERVICES

Alma London ensures continuity in customer **satisfaction** beyond product delivery.



### **STAIN-RESISTANT AGENTS**

### DAMAGE RESTORATION



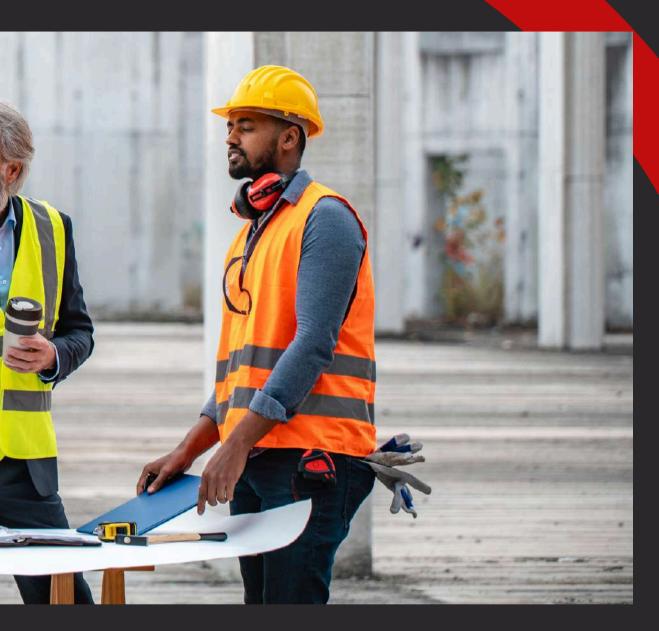
### WATERPROOFING

### **PROJECT MANAGEMENT**

The project manager develops a detailed plan, **coordinates** the project **phases**, and monitors **progress**, addressing any issues that arise to ensure adherence to **deadlines** and **budget**. This approach guarantees high quality and efficiency in the final outcome.

### ACTIVITIES

- Planning and coordination
- Process monitoring
- Central point of reference for each project





## WHY CHOOSE **ALMA LONDON?**

Choosing Alma London means opting for excellence, elegance, and reliability. Our commitment to Made in Italy craftsmanship guarantees unparalleled quality and uniqueness. We offer a complete service experience, including post-sales support and the creation of bespoke accessories.

With Alma London, designers and interior decorators find a trusted partner dedicated to achieving both aesthetic and functional perfection.

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